What is GOVTRIBE

GovTribe is the most powerful strategic sales intelligence tool in the govcon space, enabling contractors to win federal, state, and local sales opportunities before competitors even know they exist.

Helps you win.

We surface the opportunities earlier. You grow your business faster.

Saves you time.

Real-time data you need in one simple, easy-to-use platform.

Accelerates your growth.

Unique intelligence that transforms your team's sales process.



70M +

Federal Contract Awards 3M+

Contract Opportunities 2M+

Federal Vendor Profiles 1M+

Buyer and Industry Profiles 3,000+

Federal Contracting Vehicles



A **must-have resource** to conduct business development in the public sector space.



Identify & Track Opportunities

Zero-in on relevant opportunities by many characteristics, including NAICS and PSC codes, Federal Agency, set-asides, contracting vehicles, Contracting Officer, and much more.



Research Market Entry Strategies

Learn about the important people, companies, contracting vehicles, and other competitive intel for your market.



Understand the Competition

Use actual past performance data to identify competitors and find teaming partners for a specific bid opportunity, or for a broader market segment.



Promote Your Company Profile

Showcase your qualifications and capabilities to Government Agencies, possible teaming partners, and strategic investors.

GovTribe has the answers you need to stay ahead.

- 1. What government agencies and individuals are involved in my target market?
- 2. Who are the key industry players in this market?
- 3. Should I go after this opportunity?
- 4. What companies or competitors are likely to bid?
- 5. Who is executing this contract? Who else within the agency do I need to understand and reach?
- 6. What company should I team with? What has their past performance looked lik in the market?

Why choose us?

- Comprehensive and Accurate Data
- Customized Alerts and Notifications
- Streamlined Bidding Process
- Personalized Customer Support
- Trusted and Proven Track Record
- ✓ Cost-Effective Solution